



Commercial / Residential . Heating & Air Conditioning . Equipment & Supplies

Declaration of Phil Buehler

February 6, 2004

1. I, Phil Buehler, Hereby swear & affirm as follows:

I am Phil Buehler, Product Manager of Indiana Supply Corporation. Our Business is wholesale distributor of heating and air conditioning equipment and supplies.

- 2. In particular, our company has purchased and resold Furnace Mounting Blocks from NSA Products Incorporated in Greenwood, Indiana. Such Furnace Mounting Blocks are the type generally illustrated in the drawings labeled figures 5-10and attached here as exhibited.
- 3. Prior to NSA Products Furnace Mounting Blocks, I had never seen a lightweight furnace-mounting block of this type for elevating the furnace above the floor.
- 4. I consider the Furnace Mounting Block of NSA Products to be a fabulous invention as compared to previous techniques, such as utilization of concrete blocks to hold the furnace off the floor.
- 5. Prior to this design, we had nothing else to offer the contractors to generate more income or improve their quality of installation with regard to Furnace Mounting.
- 6. We began sales as of August 20, 2001 and since that time have generated approximately \$9840 revenue and have sold 3936 blocks to date.
- 7. We anticipate future sales to grow steadily at ten to fifteen percent a year as more contractors become aware of this quality system.

Phil Buehler

MAIN OFFICE: 3835 E. 21st Street • Indianapolis, Indiana 46218-4699 • (317) 359-5451 FORT WAYNE OFFICE: 7710 Freedom Way • Fort Wayne, Indiana 46818 • (260) 497-0533 SOUTH BEND OFFICE: 6139 Paridand Drive . South Band, Indiana 46628 . (574) 247-4261



















